



**Physician In Management Seminar  
August 6-8, 2010  
Seattle, WA**

**Linda Babcock, PhD ~ Michael Guthrie, MD, MBA ~Eric Berkowitz, PhD  
Timothy Keogh, PhD ~ Hugh Long, MBA, PhD, JD ~ Charles E. Dwyer, PhD**

Friday, August 6, 2010		
6:30 AM to 7:00 AM	Continental Breakfast	Ballroom Foyer
7:00 AM to 12:30 PM	Powerful Negotiation Skills Linda Babcock, PhD**	Ballroom ABC
8:45 AM to 9:00 AM	Break	Ballroom Foyer
10:45 AM to 11:00 AM	Break	Ballroom Foyer
12:30 PM to 1:30 PM	Lunch On Your Own	
1:30 PM to 5:00 PM	Management Skills for Physician Executives Michael Guthrie, MD, MBA	Ballroom ABC
2:45 PM to 3:00 PM	Break	Ballroom Foyer
	5:00 PM Course Adjourns for the Day	
5:00 PM to 6:00 PM	Welcome Reception	Ballroom Foyer
	6:00 PM ACPE Dinner Group - Ruth's Chris Steakhouse Sign up at the ACPE Information Area	
	<b>** (Remaining 1 1/2 hours of course content on Negotiation is a self-directed assignment located on the course web site at <a href="http://www.acpe.org">www.acpe.org</a>)</b>	
Saturday, August 7, 2010		
7:00 AM to 8:00 AM	Continental Breakfast	Ballroom Foyer
8:00 AM to 11:30 AM	Marketing and Strategic Planning Eric Berkowitz, PhD	Ballroom ABC
9:45 AM to 10:00 AM	Break	Ballroom Foyer
11:30 AM to 1:00 PM	Lunch Provided by ACPE	Ballroom Foyer
12:00 PM to 12:45 PM	ACPE Update: Advancing Your Career as a Physician Leader - Degree & CPE Certification	Ballroom ABC
1:00 PM to 4:30 PM	Marketing and Strategic Planning Eric Berkowitz, PhD	Ballroom ABC
2:45 PM to 3:00 PM	Break	Ballroom Foyer
	4:30 PM Course Adjourns for the Day	
	6:00 PM ACPE Dinner Group - Barolo's Sign Up at the ACPE Information Area	
Sunday, August 8, 2010		
7:00 AM to 8:00 AM	Continental Breakfast	Ballroom Foyer
8:00 AM to 11:30 AM	Valuable Communication Skills Timothy Keogh, PhD	Ballroom ABC
9:45 AM to 10:00 AM	Break	Ballroom Foyer
	11:30 AM Course Concludes	