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Don A. Moore is an associate professor of Organizational Behavior at Carnegie Mellon University's Tepper School of Business, and holder of the Carnegie Bosch chair. He received his Ph.D. in Organization Behavior from Northwestern University. His research interests include overconfidence, decision-making biases, and negotiation. His research has appeared in numerous academic journals and popular press outlets. He teaches popular classes on managing organizations, negotiation, and decision making.